





girl scouts of suffolk county Annual Report 2023

Making History

ABOUT US

Our Mission

To build girls of courage, confidence, and character who make the world a better place.

Girl Scouts of Suffolk County is one of the largest youth-serving agencies on Long Island. Our programming helps Girl Scouts take on new challenges and explore their strengths regardless of background or ability.

Supported by adult volunteers and mentors right here in our community, as well as millions of alums around the globe, Girl Scouts lead the way as the world-changers of tomorrow.

Board of Directors

Donna Smeland *Chair of the Board*

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Read more details and view other breakdowns at www.gssc.us/report

Dear Girl Scout Family,

Since 1968, Girl Scouts of Suffolk County has been committed to providing experiences that give girls the skills to help level the playing field and set them on a pathway

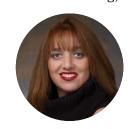


to success. Our mission is a legacy we hold dear and continues to drive our programming, planning, and partnerships.

Our 55th Anniversary year was one of growth and renewal as membership numbers continued to rise, and new resources were created to support our amazing volunteers. We extended our program schedule, made essential updates to Camp Edey, and took our largest contingent of Girl Scouts to a National Convention to date.

Our 2023 Annual Report highlights the accomplishments of our new fiscal year. We thank you, our Girl Scout family and supporters, for serving as champions to the dreams and ambitions of our Girl Scouts. We hope you find inspiration and encouragement in the stories of our Movement.

Yours in Girl Scouting,



Tammy Severino
President & CEO



Donna Smeland
Chair of the Board

"The work of today is the history of tomorrow, and we are its makers."

Girl Scout Handbook, 1913

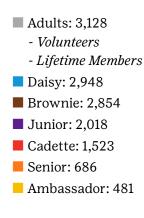
1912, The first Girl Scout troop is organized by Juliette Gordon Low in Savannah, Georgia.

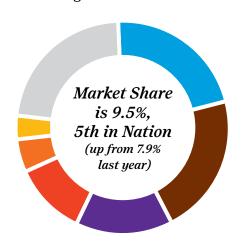
1915, The first troop in Suffolk and Long Island, and the 12th in the nation, is organized in Huntington. **1935**, Seven individual councils begin delivering Girl Scout programs in Suffolk County.

MISSION DELIVERY

Membership

One in every three women in the United States was a Girl Scout at some point in their lives. The Girl Scout alum community is over 50 million strong.





Highest Awards

Girl Scouts shine brightest when they are making the world a better place. Total girls who earned the highest awards: 558



45 Gold Award Girl Scouts



207 Silver Award Girl Scouts



306 **Bronze Award** Girl Scouts



41 Earned all three awards



Total Members:

13,738

Up 13%

Girls: 10,610

Up 16%

Volunteers: 2,384

Up 3.2%

Lifetime:

744

Up 4.4%

Renewed Members **up 105%**

New Members

up 132%

Total Number of Troops: **853** (New Troops: 90)

of Community **Program Schools**

23

Up 8 Schools from Last Year # of Community Program Girls

1,300

Up 782 Girls from Last Year

Girl Scouts is a safe space for girls to thrive

94.6% say "I am proud to be a Girl Scout"

95.3% believe they can be themselves

91.1% say being here makes them feel happy

91% want to make the world a better place

Voices Count Survey, GSSC, 2023

1968, Suffolk County Girl Scout Council is created and chartered, consolidating all Suffolk units into a centralized service delivery organization, in a small office in Smithtown. Today, Girl Scouts continue to redefine what's possible. With growing membership and a commitment to break barriers, Girl Scouts in Suffolk County are uplifting the community through real and lasting change.

GIRL SCOUT LEADERSHIP EXPERIENCE

Badges, Journeys & Activities

Everything a Girl Scout does—whether it's climbing mountains, speaking her mind, or dreaming up new technology—has been developed especially for girls.

Girl Scouts is a world where girls can do and be whatever they dream. The Girl Scout Leadership Experience is centered on four pillars STEM, Outdoors, Life Skills, and Entrepreneurship, and is designed to build confidence and stewardship.

Each badge is a world of possibility.



23 council-led experiences

1,651 badges and journeys earned

1,427
badges and
journeys earned

Outdoors

council-led

experiences

Life Skills

27 council-led experiences

5,456badges and journeys earned

2council-led
experiences

Entrepreneurship

1,668
badges and
journeys earned

Exclusive Girl Scouts of Suffolk County Events (# of attendees)

Girl Scouts Love State Parks

168

Outdoor Skills Boot Camp

51

Camporee

532

Cookie-Palooza

1,859

"Girl Scouts gives me opportunities I wouldn't get anywhere else."

—Senior Girl Scout



Read more details and view other breakdowns at www.gssc.us/report

Girl Scouts gain essential skills to help make their dreams a reality

92.5% are excited about the things they get to do 86% say participating makes me feel like I am part of something bigger than myself.

85% say I am doing activities that I would not have done otherwise.

73% say "Because I am a Girl Scout, I am a leader in more activities."

Voices Count Survey, GSSC, 2023

Girl Scouts helps girls



Develop a strong sense of self.



Seek challenges and learn from setbacks.

Girl Scouts in Suffolk County earned a total of **10,212** badges during our 2023 membership year. From art and wellness to thinking like a citizen scientist, Girl Scouts found new ways to discover adventure and develop their potential.





GIRL SCOUT LEADERSHIP EXPERIENCE

thrive in five key ways as they:



Display positive values.



Form and maintain healthy relationships.



Identify and solve problems in their communities.

Entrepreneurship

Girl Scouts find new ways to Go Bright Ahead

78% of girls are interested in becoming an entrepreneur in the future. The Girl Scout Cookie Program is the largest girl-led entrepreneurial program in the world and teaches essential skills to help girls navigate the real world, from goal setting and decision-making to people skills and business ethics.

Girl Scouts gain confidence and learn strategies essential to leadership, to success, and to life.

Total Boxes of Cookies: **973,961**Up 6.7%

Per Girl Average: 141 boxes Cookie Girl Participation: **83%** *Up 6%* Digital Cookie Participation: **65%** *Up 13%*

Fall Program Sales: up 1.9%

Fall Girl Participation: up .7%

Fall Super Sellers: 44

Digital Cookie Boxes: **333,767**

Cookie All-Stars: **359**

Total Number of Care to Share units donated to Long Island Cares: **2,064**

Total Number of Girl Scout Cookies donated to Veterans, Active Military, and Hometown Heroes: $43,\!000$

Volunteers

Volunteers help bring the Girl Scout experience to life.

In 2023 we increased our targeted recruitment efforts at school and community-sponsored events and created new training and support resources to give volunteers the information they need for a strong foundation.

Troop volunteers help Girl Scouts become stronger, kinder, and braver than they ever thought possible. They are the fearless leaders, role models, and mentors who help make Girl Scouting possible.

1,210Awards presented to our GSSC Volunteers

Commit to LEADERSHIP £334:

Volunteers let their generosity, courage, and heart shine through in everything they do

86% of Girl Scouts believe volunteers make them feel important

81% of Volunteers volunteer to make a positive effect on the community

91% of Girl Scouts believe their Leader makes Girl Scouts fun

Voices Count Survey, GSSC, 2023



OUTDOORS

Summer Camp

Girl Scouts are forces of nature. And they were meant for outdoor adventures.

Girl Scouts helps girls discover the wonders of nature, experience the thrill of adventure, and challenge themselves to reach new heights. Girls increase their interest, confidence, and competency in the outdoors with the backing of a global sisterhood that helps them expand their horizons while connecting with the world around them.

Special Guests: Think Wellness Yoga Series, DEC Environmental Series, Cornell Cooperative Extension, Mad Science, and Magic of Alexo.

NEW Activities: Paddle Boarding, Camper Car Wash Sprinkler, and Gigantigames

Counselor-in-Training Leadership Program: Revitalized the CIT program to include leadership skills and mental health awareness.

Financial Tuition: Program was revamped to help families with a sliding scale that allowed more girls to attend for more weeks.

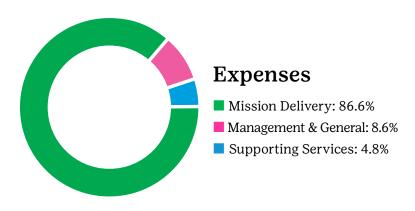
Total Campers: Total Weeks: 560 1,412 Up 10% Up 16% Weeks by Program Type Day Teen-Sleepaway Counselor-Camp: ventures: Camp: in-training: 1,163 148 71 **30** Financial Tuition: Financial Tuition: \$46,763 150 Weeks benefiting Up 338% 40 families Up 40%

86% say "I've learned a lot about the outdoors or nature in Girl Scouts" "Girl Scouts Soar in the Outdoors", GSUSA, 2019

Capital Expenditures	Investments
Structural repairs to two dams	
on San Souci Lakes	\$60,000.00
HVAC for GSSC	\$38,000.00
Design, fabrication, & install of Camp Edey welcome monument + new signage at JLFC\$25,000.00 Upgrades and installations for Camp Edey\$22,650.00	
interior/exterior of west bathhouse	\$16,000.00
Total	\$161,650.00
Financial Aid	
Registration	\$59,600.00
Summer Camp	
Uniforms	
Events	\$175.00
Total	\$108,638.00

Financials

Fiscal year budget reflects October 1, 2022 - September 30, 2023.



FUND DEVELOPMENT

Impact

An investment in Girl Scouts is an investment in making our community better, stronger, and brighter.

When you donate to Girl Scouts, every dollar you give powers a girl's journey as she strives to lead, thrive, and make the world a better place.

When it comes to supporting the next generation of girls, your generous contribution makes all the difference.

Thank you for your partnership!

Total Donors: **440**

Individuals:

254

Corporate:

121

Foundations & Government:

16

Community Organizations:

49

\$100,000

Knapp Swezey Foundation's Challenge Grant for the re-imagining of the Discovery World STEM Center.



New Initiatives

Community Partner Patch Program Corporate Camp For A Day Retreat Friendsgiving Tuesday



Council Fundraisers:

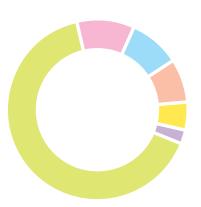
SOLD OUT Making an Impact Breakfast, 55 Years of Courage, Confidence & Character: Featuring Keynote Speaker, Dr. Sandra Lindsay, and Panelists Catherine Canadeo, Jackie Gordon, Karen Sweeney, and Kristin Thorne

SOLD OUT Golf Classic: Honoring Dr. Venise Mule-Glass & Christopher Coluccio

GSSC's Holiday Light Show: Expanded to include The Enchanted Forest & Holiday Village



Read more details and view other breakdowns at www.gssc.us/report



Revenue

Product Sales: 65.3%

Camp: 10.5%

■ Investment Income: 9.1%

☐ Fund Development: 7.6%

☐ Mission Delivery: 5.2%

■ Retail Stores: 2.3%



Community Partners

Hon. Sarah Anker, Suffolk County Adelphi University - School of Social Work

Hon. Yvette Aguiar, Supervisor, Riverhead

Allied Foundation

American Legion Post 803 Southold Hon. Sarah Anker, Suffolk County Legislator

Audi of Smithtown

Bay Shore School District **Bayport Fire Department**

Hon. Steven Bellone, Suffolk County Executive

Hon. Trish Bergin, Suffolk County Legislator

Big Brothers Big Sisters of Long Island

Borg Insurance Agency and Associates

Brentwood Legion Ambulance Company

Brentwood School District

Brighter Tomorrows

Brookhaven National Lab

Catholic Health

Hon. Angie Carpenter, Supervisor, Islip Hon. Nick Caracappa, Suffolk County Legislator

Center Moriches Free Public Library

Central Nassau Guidance

Coach Joe, Certified Health & Fitness Community Ambulance Company

Savville

Community Housing Innovations Community Learning Academy

Comsewogue Public Library

Cornell Cooperative Extension of

Suffolk County

Dick's Sporting Goods / Golf Galaxy - Bayshore

Hon. Thomas Donnelly, Suffolk County Legislator

East/West Industries

Hon. Manuel Esteban, Sr., Suffolk County Legislator

Family Service League of LI FARE Food Allergy Research

Hon. Sam Gonzalez. Suffolk County Legislator

Hon. Bridget Fleming, Suffolk County Legislator

Hon. Steven Flotteron, Suffolk County Legislator

Habitat for Humanity of Long Island

Hon. Kara Hahn, Suffolk County Legislator

Hallock State Park Preserve

Hampton Bays Public Library

HIA-LI

Hofstra University

Home Depot **IBEW Local 25**

ICA Training Academy Island Federal Credit Union

Islip Community Development Agency

Jake's 58 / Suffolk OTB

Community Partners

Jones Golf Academy

JVC Broadcasting

Hon. Leslie Kennedy, Suffolk County

Legislator Hon. Al Krupski, Suffolk County

Legislator Liberty Coca-Cola

Light Leading

Little Flower Children and Family

Services of New York

Long Island Aquarium

Long Island Cares

Long Island Coalition Against

Bullying

Long Island Disc Golf Association

Long Island Game Farm

Long Island Head Start

Long Island Nets

Longwood Public Library

Longwood School District

Manorfield Community Center

Hon. Mario Mattera, NYS Senator

Mattituck - Laurel Library

Hon. Kevin McCaffrey, Presiding Officer, Suffolk County Legislature

National Foundation for Human

Potential, Inc.

New York Life

News12 Long Island

Newsday

Northwell Health

NY Power Authority

NYS Parks

NYS-DEC

Patchogue - Medford Library

Philanthropy In Phocus

Hon. Anthony A. Piccirillo, Suffolk

County Legislator

Project Home NY

PSEG Long Island Quogue Wildlife Refuge

Ralph's Italian Ices - South Huntington Hon. Jason Richberg, Suffolk County

Legislator

Hon. Ed Romaine, Supervisor,

Brookhaven

Hon. Scott A. Russell, Supervisor,

Southold

Hon. Rich Schaffer, Supervisor,

Babylon

Hon. Jay Schneiderman, Supervisor,

Southampton

Hon. Gerry Siller, Supervisor,

Shelter Island

Sir Speedy - Westbury

Smith Haven Mall

Smith Point County Park

Hon. Edmund J. Smyth, Supervisor,

Huntington

Southold Free Library Stony Brook Medicine

Suffolk County Parks

Suffolk County Police

Suffolk County Sheriff

Suffolk County Veteran Services Agency

Community Partners

Suffolk Credit Union

Sweetbriar Nature Center

The Retreat

The Suffolk Y JCC

Think Wellness NY

Hon. Dominick S. Thorne, Suffolk

County Legislator

Town of Brookhaven

Town of Smithtown Youth Bureau

Town of Southampton

Hon. Robert Trotta, Suffolk County Legislator

Undies for Change

Hon. Peter Van Scoyoc, Supervisor,

East Hampton

WALK 97.5

WBAB FM / WBLI FM

Hon. Edward R. Wehrheim,

Supervisor, Smithtown

William Floyd School District

YMCA's of LI, Bay Shore, Huntington, Holbrook, Patchogue, & East Hampton

Youth Enrichment Service

Donors

\$100,000+

Knapp Swezey Foundation, Inc.

\$25,000+

Long Island Community Fund

\$15,000+

Bethpage Federal Credit Union

PSEG Long Island

\$10.000+

Capital One Foundation

GEICO Philanthropic Foundation M&T Charitable Foundation

Nawrocki Smith LLP

Sunshine Physical Therapy PC

Techworks Consulting, Inc.

\$5,000+

CN Guidance & Counseling Services

Estate of Olivia Marie

HKM Associates

Donna Smeland

Suffolk Credit Union

Trophy Nut Company

Jeffrey S Weiner

\$2,500+

BBS Architects

Behavior Solutions Inc.

Generations Remodeling

Golden Family & Steve Greco Design

IBEW Local 25

Native Land Cares

Rockline Wealth Management

South Shore Plumbing & Heating Inc.

Servpro of North Huntington

Shore Office Systems

Suffolk Regional Off-Track

Betting Corp. John Udaze

Donors

\$1,000+

Alex M Wolff Photography

Atlantic Tomorrow's Office

Brookhaven National Labs Concern Housing

Deutscher & Daughter

Engineers Country Club

Falcon, Rappaport & Berkman LLC

Family Residences & Essential

Enterprises (FREE)

Jackie Gordon

Huntington Arts Council

International Association of Bridge Structural & Ornamental Iron

JM2 Architecture, PC

Jovia Financial Credit Union

Lamb & Barnosky, LLP

Mac Abstract

Mutual of America Financial Group

Nassau Suffolk Autism Society of

America

Michael Nawrocki

Northwell Health

Outsource Your Books Charlene Precker Liblit

Principal Financial Network

of New York Metro

R&D Tax Savers RNC Industries, LLC

RWDSU Local 338

Brandy Scott

Selfie Clubhouse Ernest Patrick Smith

South Shore University Hospital -

Northwell Health

Karen Sweeney

The Imagine Awards Inc.

United Asset Strategies

Valley Bank

Vedge Nutrition Xhordi Xhokola

Corporate

Cookie Partners Crestview Family Medical

DocGo Dream and Journeyz

Bryn Elliott, Realtor Empire Automotive Group

MaryMacRealtyCorp

Ocean Ave Chiropractic P.C. **USHealth Advisors**

Oct. 2022 - Sept. 2023