

#### **CELEBRATING 55 YEARS**

of Building Girls of Courage, Confidence, & Character Who Make The World a Better Place

19 SEPTEMBER 2023

NISSEQUOGUE GOLF CLUB

Saint James, NY

#### **About Girl Scouts of Suffolk County**

At Girl Scouts of Suffolk County, our mission is to build girls of courage, confidence, and character who make the world a better place.

The Girl Scout Leadership Experience is centered on four pillars-STEM, Outdoors, Life Skills, and Entrepreneurship, and is designed to build confidence in every girl, regardless of background or ability. Guided by supportive adults and peers, girls develop their leadership potential through age-appropriate activities that enable them to discover the world around them.

Today's Girl Scouts are tomorrow's world changers, and at Girl Scouts of Suffolk County, we are committed to helping every girl build a foundation for success.





#### Change the world, invest in Girl Scouts

When Girl Scouts are in charge, you can be sure they will change the world for the better. Support Girl Scouts of Suffolk County and be a part of that change by investing in our council initiatives or joining us at an upcoming fundraising event.

Visit www.gssc.us/donate or scan our QR code



#### **Letter To Supporters**

Dear Friends,

At Girl Scouts of Suffolk County, we're celebrating 55 years of building girls of courage, confidence, and character who make the world a better place, and we know that milestone would not be possible without supporters like you.



Our programming centered on four

pillars, STEM, Outdoors, Life Skills, and Entrepreneurship, provides unique experiences to help level the playing field in our ever-changing world. Your generosity ensures that every girl has a safe space to unlock her potential and be anything, regardless of background or ability.

Our 2023 Golf Classic Honorees, Christopher Coluccio, CEO and Co-founder of Techworks Consulting, Inc., and Dr. Venise Mule-Glass, CEO of Sunshine Physical Therapy, share our vision for the future of girls. Today's Girl Scouts are tomorrow's world changers. We are delighted to honor Christopher and Venise, whose dedication to our mission uplifts our girls as the next generation of leaders.

Warmly,

of S.h

Tammy Severino President & CEO



Donna Smeland Chair of the Board





#### Corporate Camp-For-A-Day

#### Team Building with the Power of Girl Scouts

We will host your team (up to 10 people) as they take on the role of adult campers for the day and participate in group-focused recreational activities such as hiking, fishing, archery, and camaraderie!

• Date: Thursday, October 5

• Time: 10:00 AM - 3:00 PM

• Location: Camp Edey, Bayport

Register by September 22

We will impart the Girl Scout Experience to your team members while gathering for a great cause. Lunch will be served as the groups engage on this day with other corporate teams and GSSC partners.

In the spirit of community service, we are collaborating with **Habitat for Humanity** to support families moving into newly built homes. We ask attendees to bring a household item to be donated to a Habitat for Humanity Long Island family. See wishlist online here.







Your \$2,500 investment for this day will directly support our Girl Scout programming and scholarships which help make it possible for girls in need to attend our Summer Camp.

For more info & to register, please contact Nyrekia White, Director of Advancement & Strategic Partnerships at (631) 543-6622, ext. 245, nwhite@gssc.us



#### **Our Golf Committee**

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Director Advancement & Strategic Partnerships of GSSC

#### Tammy Severino

President & CEO of GSSC

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#### **Our Honoree: Chris Coluccio**

**CEO & Co-founder of Techworks Consulting, Inc.** 

Since he can remember, Chris Coluccio's love of technology was practically hard-wired. At the young age of 8, Chris was already known by his 3rd grade classroom as the resident gadget wizard. Around the same age, he coded his first program—and as technology advanced, his love for it only expanded. During his college years, Chris worked on projects such as the "Big Dig" in Boston on co-op, and large construction projects in Manhattan. Everywhere he went, Chris seemed to be known as the resident "I.T. Guy"—fixing computers and other devices, even back when email was still a foreign concept. Eventually, having realized I.T. was his true calling, he spent his final undergrad years at Dowling College, majoring in Computer Science, and continued-on to become the I.T. Administrator for one of the largest print manufacturers on Long Island. This would serve as a major steppingstone for his career in I.T.



In 2002, Chris would form Techworks Consulting, Inc., with the intention of bringing technology services to companies so they could realize their fullest potential. He believed in taking a holistic approach—providing long-term solutions rather than short-term fixes—and carries that mentality into his role as a leader to this day. In 2017, Chris further evolved the company when, after much research, he implemented the Entrepreneurial Operating System (EOS), leading to the adoption of our Core Values, and providing a new and improved way of running the company.

Chris continues to be widely recognized for his vigorous advocacy of technological innovations, high standards for quality support & services, and cybersecurity awareness. He has been a pillar in the community and is an excellent resource for individuals and companies alike. In addition to his role in Tech, Chris is the Vice President of the MacArthur Business Alliance, and the President of the Christopher A. Coluccio Foundation in memory of his son. While his career has spanned decades, he considers his most important role to be the one he plays as a husband and father.

Having built his way up from the back of a print shop to a 35-person staff housed in over 8,000 square feet—Chris is truly the embodiment of the American Dream!



### Our Honoree: Dr. Venise Mule-Glass PT, DPT, OCS, CSCS, RYT, Owner of Sunshine Physical Therapy

Dr. Venise Mule-Glass, DPT is a Physical Therapist in Commack, NY, and has over 45 years of experience in the healthcare field. She graduated from Stony Brook University in 1978. She is affiliated with Hospital for Special Surgery. As the Owner of Sunshine Physical Therapy (established in 1981) Dr. Mule-Glass has also spent time as Clinical Instructor for the Physical Therapy Program at Stonybrook, Ithaca, and Touro Colleges and also has been a frequent lecturer on yoga, anatomy, preventing yoga, and sports injuries and orthopedic rehabilitation.

Venise started volunteering her time and resources with the first athletic trainer, at Commack high school in the late 1980s before the district had the funds to hire its own. Dr. Mule-Glass has served and, in some cases, continues to serve on the Wellness Committee, the



school-to-business partnership committee, and the Coalition for Caring among other committees. She has volunteered at career days for Commack Middle School and Commack High School as well as during career/college nights. Venise enjoys serving as a guest speaker for the future business leaders' class, the health professions club, and the exercise physiology and sports medicine classes. Venise is also a certified yoga instructor who loves what she does, as a Physical Therapist, business owner, and mom of 2 wonderful children, Kristen, and Ryan.

"I continue to be passionate about what I do, demonstrate what I do, and inspire others to be the best I they can be, no matter what their future profession. I also want to thank my wonderful family, staff, and patients for allowing me to juggle my time to continue to serve the community."



297 Commack Road, Commack, New York 11725



### Girl Scout Community Programs

Last year, we brought the Girl Scout Experience to over 1,800 girls across diverse communities in over 21 schools and 4 family shelters.



We want the Girl Scout experience for all girls. Because all girls, despite background or ability, deserve educational and enriching opportunities that help them discover their strengths and passions.

\*Compared to non-Girl Scouts, Girl Scouts are more likely to...

- Develop a Strong Sense of Self: They have confidence in themselves and their abilities, and are happy with who they are as a person.
- Display Postive Values: They act ethically, honestly, and responsibly, and show concern for others.
- Seek Challenges: They take appropriate risks, try things even if they might fail, and learn from mistakes.
- Form Healthy Relationships: They develop and maintain healthy relationships by communicating their feelings directly and resolving conflicts constructively.
- Be Community Problem-Solvers: They desire to contribute to the world in purposeful and meaningful ways, learn how to identify problems in the community, and create "action plans" to solve them

\*The Girl Scout Impact Study, GSRI, 2017

#### Making a Difference

With close to 30 schools for this upcoming year and up to 90% of these Girl Scouts in need of scholarships, it's more important then ever to ensure we can give them access and help them become the next generation of leaders.

Join our team of strategic partners who enhance our Community Programs by adding other special workshops on financial literacy and budgeting, STEM activities, and special guest speakers.



For more information, contact <u>customercare@gssc.us</u> or call (631) 543-6622

### GSSC's Holiday Light Show at the



Walk along a 1/2 mile trail filled with magical lights and holiday displays this year! Buy our Early Bird Tickets starting October 1: \$12 per person (\$15 per person starting November 2)

Show opens Thursdays - Sunday starting November 25. (Closed 12/24 & 12/25) Learn more at www.gssclightshow.org

girl scouts
of suffolk county

Sponsorships and Group Sales available— Help spread the Holiday Cheer this season!

For more info, Contact Nyrekia White, Director of Advancement & Strategic Partnership, at nwhite@gssc.us or (631) 543-6622 x245

Girl Scouts of Suffolk County's

MAKING AN IMPACT

BREAKFAST









girl scouts
of suffolk county

442 Moreland Road Commack NY 11725 www.gssc.us Friday, March 8, 2024
International Women's Day

Stonebridge Country Club 2000 Raynors Way, Smithtown, NY 11787

Resilient Ready Strong: Empowering the Next Generation of Leaders

Celebrate this International Women's Day, March 8th, 2024 with an inspirational panel featuring dynamic women as they share their stories on empowerment, leadership skills, and the importance of mental health for today's Girl Scouts.

Sponsorships including exhibitor tables & networking opportunities are available.

#### Join The Discussion!

Contact Nyrekia White, Director of Advancement & Strategic Partnership, for more information: <a href="mailto:nwhite@gssc.us">nwhite@gssc.us</a> or (631) 543-6622 x245

#### **Our Golf Sponsors & Supporters**

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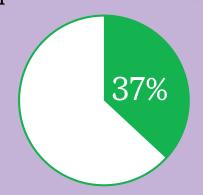


# Girl Scout Alum Facts\*

## The Girl Scout alum community is over 50 million strong.

Based on current U.S. government population estimates, there are approximately 143 million adult women in the United States.

More than 1 in 3 women in the United States were Girl Scouts at some point in their lives.



79% say they stand up for their beliefs and values

#### Compared to other women, Girl Scout alums embody higher levels of:

- <u>Courage</u>—they show resilience when learning from failure and setbacks, take on challenges, are ambitious, and aren't afraid to take risks (46% compared to 36%).
- <u>Confidence</u>—they accomplish what they set out to do and are assured in their abilities (66% compared to 53%).
- Character—they lead purposeful and meaningful lives, are honest and trustworthy, stand up for their beliefs and values, and actively contribute to others' well-being (74% compared to 62% showed positive values and 61% compared to 48% showed positive self-image).

# Thank You to Our Golf Classic Honorees For Supporting Girl Scouts!



Christopher Coluccio

CEO & Co-founder of

Techworks Consulting, Inc.





Dr. Venise Mule-Glass
PT, DPT, OCS, CSCS, RYT
Owner of Sunshine Physical
Therapy





Join, Volunteer, Reconnect or Donate at <a href="https://www.gssc.us">www.gssc.us</a>

P L A T I N U M

P L A T I N U

# We Proudly Salute The Girl Scouts of Suffolk County

On Their 2023 Golf Classic Honorees Christopher Coluccio & Dr. Venise Mule-Glass



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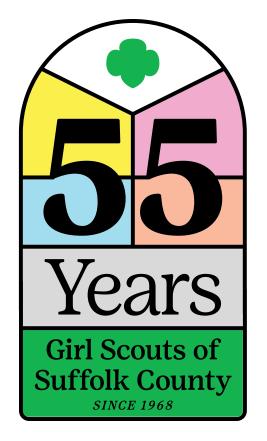
Hauppauge, NY 11788 Telephone: 631-756-9500 Facsimile: 631-756-9818 Website: www.nsllpcpa.com

# THANK YOU!

to our Golf Classic Honorees,
Chris Coluccio & Dr. Venise Mule-Glass,
and to all of our sponsors and attendees
for your continued support of
Girl Scouts of Suffolk County!



Donna Smeland Chair of the Board





#### **Sunshine Physical Therapy**

297 Commack Road Commack, NY 11725

#### Sunshine PT is a **Proud Supporter of**



Girl Scouts of Suffolk County

Venise Mule-Glass, PT, DPT, OCS, CSCS, RYT HSS Credentialed Advanced Hip Clinician Pilates Certified, Yoga Therapist, C-IAYT Chairperson Council of Licensed Physiotherapists of NYS

#### **Most Insurances** Accepted

NO PRESCRIPTIONS REQUIRED

(same insurances exempted)



Call to Schedule an Appointment

631-499-1038

What Differentiates SUNSHINE PHYSICAL THERAPY from other Physical Therapy Offices? We asked our patients and they said... "Experience, HHS Hospital of Special Surgery Credentials, Longevity of Providing Professional Service and Care to our Community."

With every Visit at SUNSHINE PHYSICAL THERAPY a Hands on approach is provided with specialized treatment to the specific needs of our patients. While many practices have a PT evaluate their patients initially and then most subsequent visits are often with inexperienced staff. Just in 2021 thus far SUNSHINE PHYSICAL THERAPY has rehabilitated over 200 patients that had received HIP, KNEE, SHOULDER Replacement and ROTATOR CUFF Injuries.

- √ Orthopedic Clinical Specialist
- √ Sports Rehab Therapy
- √ Post Operative Therapy



**√** HSS Rehabilitation Network

**HHS Certified** Orthopedic Hip Specialist





I've gone to other PT's for months and was not getting better. I came to Sunshine Physical Therapy and started having decreased pain within a few treatment sessions.

I continue to be impressed with everything here. The Staff is EXTRAORDINARY! Warm, Caring, Professional, Concerned ...

Practice is Top Notch #1



for an appointment



Call Us.









#### PROUD TECHNOLOGY PROVIDER OF

#### girl scouts of suffolk county

For over 20 years, Techworks Consulting, Inc. has been helping non-profits like the Girl Scouts of Suffolk County power their mission for dedicated IT Support.



















# What do Girl Scouts think about the STEM program?\*

Two-thirds of Girl Scouts (67%) are doing STEM programs—and the majority are doing multiple activities.

95%

of girls who
did Girl Scout
STEM activities
thought they
were fun





tried activities they have never done before



"I liked Backyard Science Night with the telescopes because seeing the moon through the telescope was cool." (Daisy)

"Observing the chemical reactions in candy making was very hands-on and left me with a good taste in my mouth." (Ambassador)

G O L D

Bethpage is proud to support the

## Girl Scouts of Suffolk County's 2023 Golf Classic

Congratulations to this year's honorees:

Christopher Coluccio, CEO & Co-Founder of Techworks Consulting, Inc., & Dr. Venise Mule-Glass,

Owner of Sunshine Physical Therapy!



For more information, visit lovebethpage.com.











# How Girl Scouts Can Support Mental Health\*



"Because of Girl Scouts, I've had a community and a safe place to be myself."

2/3rds
of girls feel
like being in
Girl Scouts
supports their
mental health.



### Girls say Girl Scouts provides...

- ✓ A safe space
- ✓ A program that teaches leadership, courage, confidence, & character
- ✓ Social support & friendships
- ✓ Supportive adult relationships
- ✓ Consistency & comfort in a time of change

"Girl Scouts has taught me to be self-confident, which is very good for my mental health. I have learned to be brave when trying new things, which reduces anxiety I might have had when put in new or uncomfortable situations. I have learned to be adaptable. Girl Scouts' encouragement of always trying new things has led me to pursue activities that make me happy."

# Book Your Next Event or Retreat with Girl Scouts of Suffolk County!

Your Next Adventure Awaits You & Your Team at Camp Edey! This picturesque location is the perfect backdrop for your next event or staff retreat. Situated on a sprawling 95-acre property, Camp Edey boasts beautiful views of the Sans Souci Lakes in Bayport.

Whether you're a Girl Scout or a non-Girl Scout group, we've got you covered! Camp Edey offers a variety of indoor and outdoor activities that are sure to get you into the team spirit. From boating and fishing to archery and more, there's something for everyone.

Don't miss out on the fun! Book your next event at Camp Edey and create memories that will last a lifetime! Fill out our Request Space Inquiry Form at <a href="http://bit.ly/space-inquiry-form">http://bit.ly/space-inquiry-form</a>

Please note, our camp is unavailable during our summer camp season, June 1 through mid-August.









Questions? Contact Nyrekia White, Director of Advancement & Strategic Partnership, at <a href="mailto:nwhite@gssc.us">nwhite@gssc.us</a> or (631) 543-6622 x245



#### **CONGRATULATONS TO THE HONOREES**



Dr. Venise Mulé-Smith, PT, DPT, OCS, CSCS, RYT & CEO of Sunshine Physical Therapy



Christopher Colucchio, CEO & Founder of Techworks Consulting, Inc.

**OF THE** 

#### GIRL SCOUTS OF SUFFOLK COUNTY 2023 GOLF CLASSIC



#### THANK YOU FOR YOUR DEDICATION!

from all of us at



534 Broadhollow Road - Suite 210 Melville, New York 11747 Phone: (631) 694-2300

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To Dr. Venise Mule-Glass

### **CONGRATULATIONS!**

**From Charlene Precker Liblit** 

#### Steve Greco Design Congratulates Today's Honorees!

Also, a special thanks to Loretta Golden and the entire MarCom team at GSSC for what a great job they all do to promote and support such a vital organization.

My wife and daughters were Girl Scout members too!

Websites • Logo Design



**Email Design** • Print Design











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#### Partner With Us!



Community Partner Patch Programs help Girl Scouts develop new skills through unique learning experiences created by local organizations in Suffolk County.

How can you help a Girl Scout change the world? Connect your company's mission to the Girl Scout Leadership Experience. Girls can explore a wide range of topics, like STEM, first aid, and emergency preparedness. Patches are available to all Girl Scouts with requirements that vary by age level.

Today's Girl Scouts are tomorrow's leaders. By joining our team of Community Partners, you help Girl Scouts expand their understanding of the world around them and aid in their journey to make the world a better place.



See our available programs at www.gssc.us/patchprograms

If you are interested in developing a Community Partner Patch Program with us, please contact Julianne at <a href="mailto:jmerz@gssc.us">jmerz@gssc.us</a>



#### **2023 CORPORATE PARTNERSHIPS**

#### **Girl Scouts of Suffolk County is looking for Strategic Partners!**

We are confident that aligning with like-minded brands will only exponentially increase our reach and impact.

We offer our corporate partners multiple channels for building community goodwill by showcasing your support for building girls of courage, confidence, and character who make the world a better place. Our team will work with your company to create a tailored package that best supports your brand. Our aim is to form a strategic partnership that <u>lets you choose</u> where your brand is highlighted.

From skills-based opportunities to community events to workshop facilitation, volunteer projects offer great team-building engagements for your employees. A corporate partnership will allow your brand to make an impact through projects that fit the needs and abilities of any team.

- Customized employee engagement opportunities
- Photos and media content
- Stories of positive impact to share
- Support for projects customized to meet your specific needs and goals
- Unique opportunities to help girls and specific programs or communities

Corporate Partnership options span from one-time gifts, multi-year commitments, or even planned gifts.

We will collaborate on a wide range of partnership inclusions such as:

- Choice of sponsorship/gift allocation for greatest impact and mission alignment
- Corporate volunteer engagement opportunities
- **Employee Giving Programs and Employer Donation Matches**
- Event tickets and participation
- Listing in the annual report
- Naming opportunities & Plaques
- Official digital "patch" / partner insignia for your w
- Preferred Business Partner window decals (patch)
- Underwriting opportunities for events, programs, o

vebsite		10,	
or initiatives			
	SUPPORT LEVEL		
	\$5,500 one-time annual		
	<b>\$10,000</b> one-time annua	I	

PARTNERSHIP TYPE	SUPPORT LEVEL	
Daisy Dream Builder (Partner)	\$5,500 one-time annual	
Bronze "Courage Builder" (Partner)	\$10,000 one-time annual	
Silver "Confidence Builder" (Partner)	\$15,000 one-time annual	
Gold "Character Builder" (Partner)	\$25,000 one-time annual	
Trailblazers Impact Society (Partner)	\$50,000 one-time annual	
Future Builder (Sustainer)	Multi-year commitment (any amount)	
Juliette Gordon Low Society (Sustainer)	Planned Gift (any amount)	



#### **Customizable Support Allocation Options:**

- **Annual Golf Outing**
- Annual Holiday Light Show
- "Bright Futures" Scholarship Support
- Corporate Camp for a Day teambuilding experience
- Corporate Cookies Partner Program and Cookie Booth Sales
- Corporate Retreat Use
- Corporate Trees Community Service Project
- Discovery World STEM + Arts Center
- (Note: Ask about gift matching through 9/30/23)
- Making an Impact Breakfast
- Partner Patch Program
- **General Programming & Support**

For questions, contact Nyrekia White, Director of Advancement & Strategic Partnerships, at nwhite@gssc.us or (631) 543-6622, Ext. 245.

Girl Scouts of Suffolk County is a 501c3 not-for-profit organization. Tax ID: 11-2164434.





#### **Where Behavior Matters**

We are a team driven by the belief that every child is entitled to a kind, respectful, fun, trust, and positive approach to learning.

BSI was founded by John Udaze – M.S.Ed, Post Graduate Certification in Applied Behavior Analysis, BCBA, and a New York State Licensed Behavior Analyst, with a purpose to help individuals make meaningful connections with the world around them and become valuable members of their community.

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# CONGRATULATIONS (CONGRATULATIONS)



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### CONGRATULATIONS

TC

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AND

Christopher Coluccio

THE 2023
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# Congratulations Dr. Venise Mule-Glass

— The Gentile Family

# We Proudly Salute The Girl Scouts of Suffolk County

On Their 2023 Golf Classic Honorees Christopher Coluccio & Dr. Venise Mule-Glass



# Nawrocki Smith LLP CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS CONSULTANTS

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# Were you a Girl Scout? Connect to the Girl Scout Network

### Do you have fond memories of your time in Girl Scouts? Now you can relive them by joining the Girl Scout Network.

This community is made up of both those who were Girl Scouts as children and those who want to support Girl Scouts now as they achieve today's dreams and imagine tomorrow's possibilities.

More than 50 million women participated in Girl Scouts as children—were you one of them? Daisy, Brownie, Junior, or higher, it all counts when it comes to calling yourself a proud Girl Scout alum!

#### When you sign up, you'll receive:

- Our monthly digital newsletter, featuring inspiring alum profiles, savvy career advice, volunteer and advocacy opportunities, and more.
- Invitations to memorable local and national events, including our exciting virtual Campfire Chat series.
- Discounts, such as 10% off your first purchase at girlscoutshop.com.

### Sign up at <u>www.gssc.us/alum</u> or scan our QR code





"Truly, ours is a circle of friendships, united by our ideals."

— Juliette Gordon Low

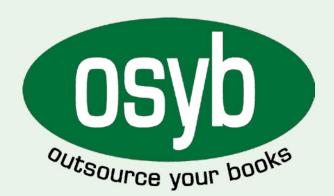




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WISHING THE
GIRL SCOUTS OF
SUFFOLK COUNTY
GOOD LUCK ON A
SUCCESSFUL OUTING!



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CONGRATULATIONS TO

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Our team at Rockline Wealth Management would like to thank the Girl Scouts of Suffolk County for the impact they have on the community and are honored to support the great people and families involved in the organization.

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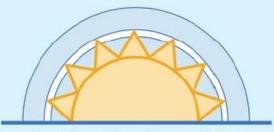
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Dr. Venise Mule-Glass of Sunshine Physical Therapy proudly expresses her gratitude and appreciation to Girl Scouts of Suffolk County for recognizing her as one of this year's honorees at their 2023 Golf Classic.

Join Dr. Venise Mule-Glass in celebrating the 55th anniversary and support of over 12,000 Girl Scouts as they build Courage, Confidence and Character while making the world a better place.

Dr. Venise Mule-Glass would like to THANK All Family, Friends and Colleagues for Supporting The Girl Scouts of Suffolk County 2023 Golf Classic and for their Generous Donations.

> To those that with be participating and or attending the Dinner, we are looking forward to a Wonderful & Charitable Day.

**Girl Scouts of Suffolk County's** 2023 Golf Classic

#### Tuesday, September 19, 2023

Nissequogue Golf Club 21 Golf Club Rd, St. James, NY www.gssc.us/golf-classic





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# CONGRATULATIONS TO THE GIRL SCOUTS OF SUFFOLK COUNTY FOR THEIR 2023 GOLF CLASSIC!



Over the past few years, lifetime members have helped provide more than 30,000 memberships to Girl Scouts across the country whose families would otherwise not have been able to afford it.



Support Girl Scouts for years to come by joining as a lifetime member. Your one-time membership fee ensures ALL Girl Scouts can unapologetically be themselves. Plus, you'll be signing up for a lifetime of watching them discover their strengths and rise to meet new challenges.

When you join as a lifetime member, \$25 of your membership fee will fund a year of Girl Scouting for a member in your local community.

Any individual who accepts the principles and beliefs of the Girl Scout Movement and is at least 18 years old can purchase a lifetime membership.

A Girl Scout lifetime membership is a one-time purchase and costs \$400. Alums under 30 or volunteers with ten or more years of service can purchase a lifetime membership for \$200. Your lifetime membership donation is tax-deductible as allowed by law.

Ready to join? Become a lifetime member at www.gssc.us/lifetime or scan our QR code







Questions? Contact <a href="mailto:customercare@gssc.us">customercare@gssc.us</a>

#### Our 55<sup>th</sup> Anniversary Friends

Commack Basketball Association Felberbaum, Halbridge & Wirth **Andrew Gregory** The Lefkowitz Family







#### Become A Girl Scout Corporate Cookie Connections Partner

#### Sponsor delicious Girl Scout Cookies and support Girl Scouts in their business goals!

The Corporate Cookie Connections Program is designed to help Girl Scouts build their skills in communication, organization, and responsibility as they learn about cookie partnerships and closing a deal! Girl Scouts will learn to identify business prospects and create strategies for engagement. They'll create a proposal to guide their pitch to prospective clients. Plus, they'll receive tools that can be used once a sponsorship is secured to thank their clients and create long-lasting partnerships.

#### \$1,500 Platinum Corporate Sponsor: 300 boxes sponsored

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- •Name in GSSC Annual Report
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# Girl Scouts of Suffolk County's 2023 Golf Classic

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