

Girl Scout Cookie® Troop Guidebook

Quick Start Steps:

- ▶ Troop Cookie Managers (TCM) must complete the online [Troop Cookie Manager Agreement](#). This must be done annually. You will be sent a link that will invite you to set up the troop's management site for the Cookie Program. *We recommend creating a new email address to help you manage the Cookie Program. This helps emails from getting overlooked in your personal email account.*
- ▶ Log in at eBudde.littlebrownie.com Council will grant you access. You'll receive a welcome email with a login link. Click the link and setup a new password.
- ▶ Visit our [website](#) for information Find all of our guides, forms, training, activities and more online. *Scan QR for quick access ▼*



girl scouts 
of suffolk county

Important Dates

Virtual Cookie Rally	December 17
Initial Sale Begins	December 18
Initial Sale Ends	January 26
Catch Up Order Taking Begins	January 27
Cupboards Open	February 2
Booths Begin	February 4
Froze Your Cookies Off Weekend	February 4-6
Catch Up Orders can begin to be picked up at the cupboard	February 7
SU Delivery's Begin	February 7
National Cookie Weekend	February 18-20
Koalified Cookie Seller Weekend	March 18-20
Top Koality Cookie Weekend	April 22-24
Sale Ends	April 28
Allocate	May 13
ACH Pull - Outstanding Money Pulled	May 16



Questions About Program?

Email customercare@gssc.us
or call (631) 543-6622

What's New!

Every Girl Scout has it in her to do amazing things. With your support, she'll rise to the challenge!

You've volunteered to serve as a Troop Cookie Manager, and this makes you an invaluable part of the Girl Scout Cookie Program®. Now that you've stepped up in support of girls, it's time to help them rise to the challenge of becoming Girl Scout Cookie™ entrepreneurs.

This guide offers you resources, tools and tips to help girls reach their goals. From social graphics for promoting a virtual cookie booth to in-person booth signs, we have everything you need to inspire girls to climb with courage this season.

Payments and Rebates

Troop will deposit all money due into their Troop bank account. They will then pay what is owed council less their rebate via online with their Troop Debit Card. (see eBudde Sales Report Tab) If outstanding money is not paid by May 15, council will automatically pull the money owed from the troop bank account. ([Pay Troop Bill Online](#))

Here are some important notes on the process:

- ▶ Deposit slips will not be handed out this year.
- ▶ Troops must submit a new [ACH Authorization Form](#) that will be added to the M2OS by Council. This must be done at the beginning of every Girl Scout year. If you participated in the Mags & Munchies Fall Product Program in 2021, you are all set. If this is your first Product Program this Girl Scout year, please fill out a [ACH Authorization Form](#).
- ▶ SU's will be able see if troops have submitted their ACH form.
- ▶ All monies collected from families and/or sales from Booth Sales needs to be deposited into the Troop Bank Account. To figure out what is due, refer to Sales Report tab in eBudde.
- ▶ The week of May 16: The balance of what is due from the entire sale will be pulled from the Troop bank account on file.
- ▶ If any changes are made to your banking, we need to be alerted right away and a new ACH form needs to be filled out. Stand-a-Bouts will still be paid for online and will not be entered into the site until payment has been made.
- ▶ Girl delivery will remain open the entire sale.

Troop Cookie Manager (TCM) Tips: *(Formerly Troop Cookie Chair)*

- ▶ Take the Training, read this guide, and check our website or social media for the most up to date information.
- ▶ Communicate frequently with girls and families. Collect signed Parent/Caregiver Agreements for each participating Girl Scout.
- ▶ Download, save, and print eBudde reports.

Girls and their customers will be happy to learn there's a new Girl Scout Cookie™ for the 2021-2022 season. Introducing Adventurefuls! An indulgent brownie-inspired cookie with caramel-flavored crème and a hint of sea salt.



All Girl Scout Cookies have:

- ▶ NO High-fructose Corn Syrup
- ▶ NO Partially Hydrogenated Oils (PHOs)
- ▶ Zero Grams Trans Fat per Serving
- ▶ RSPO Certified (Mass Balance) Palm Oil
- ▶ Halal Certification

Troop Cookie Manager Checklist

Product Sale Pros

- ☐ Participated in Mags & Munchies in 2021 and have filled out their online ACH form. Congrats! Give yourself a check and move to the next step.


New Troops

- ☐ GSSC policy requires each troop to have a bank account. If your troop leader has not already opened an account, help her to get an account set up. For assistance, please contact us at customercare@gssc.us.
- ☐ Fill out the [ACH Authorization Form](#) online. This must be done annually.

All Troops

- ☐ Troop Cookie Product Managers must complete the online Troop Product Manager Agreement. This must be done annually. You will be sent a link that will invite you to set up the troop's management site for the Cookie Program.

- We recommend creating a new email address to help you manage the Cookie Program. This helps emails from getting overlooked in your personal email account.

- ☐ All girls who wish to participate must be registered with GSUSA. Email customercare@gssc.us for help & also be background checked.
- ☐ Meet with your Troop Leader to arrange a date, time & location for training your Girl Scouts & parents/caregivers.
- ☐ Find out first on Facebook—Like/Follow  [Girl Scouts of Suffolk County](#) for the latest information.
 - Check your email often throughout the program for important updates and critical date reminders from your Service Unit Cookie Manager and Council.

Cadette, Senior, & Ambassador Troops:

- Older girl troops have the option of opting out of recognitions & earning an additional \$0.05 per box. Select the opt out of rewards button in the Settings tab to let the system know your Girl Scouts would like the extra money.



Getting Started with eBudde

eBudde is the engine that drives the business of Girl Scout Cookies and is the cookie volunteer's best friend. This cookie order management system links Troops, Service Units, Councils and Little Brownie Bakers, so communication and orders run smoothly.

Here's where you will order cookies, track inventory and more. Sign in once to Cookie Tech Portal get access to the multiple systems. Log in at eBudde.littlebrownie.com

eBudde™

- ▶ Council will grant you access.
- ▶ You'll receive a welcome email with a login link.
- ▶ Click the link and setup a new password.

Set up your troop

- ▶ Click the "Settings" tab, then "Edit Settings."
- ▶ Enter your troop's package goal.
- ▶ Update the level of your troop if it's not accurate.
- ▶ Click "Opt out" only if your troop is Cadette or above and wants to receive additional proceeds in lieu of girl rewards. (All girls must agree)
- ▶ Email customercare@gssc.us if any girls are missing

Security Requirements

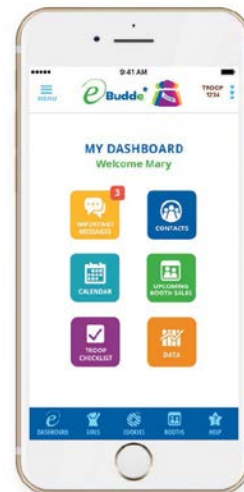
- ▶ Password email links are unique to you and have a time limit of 7 days.
- ▶ The password requirements are as follows:
- ▶ Must be 8 characters long
- ▶ Must have at least one capital letter
- ▶ Must have at least one non-alphabetic character

eBudde™ Mobile

Stay in the know, on the go! This must-have app puts power at your fingertips, wherever you are in the cookie season.

What it includes:

- ▶ Streamlined dashboard
- ▶ Easy management of orders and rewards
- ▶ Important messages and upcoming events
- ▶ Help Center



Getting Started with eBudde

eBudde™ Tabs

Dashboard - This is each troop's default screen. SU contact information is available here, Girl Delivery orders are also available to look at here. You'll also see important messages from your council/SU.

Contacts - From here, you can review contact info and click EDIT to make any changes.

Settings - You should update this tab every year:

- ▶ Identify correct program level (from the dropdown menu)
- ▶ Enter number of girls selling and their package goals
- ▶ Cadette troops and older can opt out of rewards here by clicking on the blue link.

Girls - Here you can see girls' names and grades. If anyone is missing or needs to be removed please contact council directly.

Sales Report - This tab reviews all transactions for the troop, including:

- ▶ Final package numbers
- ▶ Operation:Cookie donations
- ▶ Keep an eye on this summary tab throughout the sale to ensure the information is correct. This report will note the troop's contact information, PGA, selected incentive plan, all packages received, Cupboard visits, ACH withdrawals made by Council and any amounts still due to Council.

Initial Order - This is where you enter your troop's initial order by girl. Note: Once orders are submitted here they cannot be changed and are not returnable. Carefully review the totals before hitting SUBMIT ORDER.

Girl Orders Tab - Keep track of each girl's packages sold and payments made. This tab is where you allocate additional boxes to each girl from catch up orders and booth sales. Please see additional instructions on how to allocate.

Transactions - Enter pending Cupboard order requests.

Rewards - Compete, review and submit rewards orders for your troop. Report available here to assist with distribution of the rewards.

Payments - Review ACH withdrawals made by Council for accuracy (ONLY council can input/edit deposits)

Cookie Cupboards Open February 2

Main Office, Commack

(631) 543-6622 - Habla Español
442 Moreland Road
Commack, NY 11725

Mon/Fri: 10 AM - 2 PM
Wednesday: CLOSED
Tuesday: 1 PM - 5 PM
Thursday: 1 PM - 6 PM
Saturday: 9 AM - 12 PM
Sunday: CLOSED

Camp Edey, Bayport

(631) 472-1625
1500 Lakeview Avenue
Bayport, NY 11705

Monday: CLOSED
Tue/Thu: 10 AM - 1 PM
Wed/Fri: 2 - 5 PM
Saturday: 9 AM - 12 PM
Sunday: CLOSED

East End Office, Riverhead

(631) 369-9757
854 East Main Street
Riverhead, NY 11901

Monday: CLOSED
Tue/Thu: 2 - 5 PM
Wed/Fri: 10 AM - 12 PM
Saturday: 9 AM - 12 PM
Sunday: CLOSED

Council Locations are Closed on February 21 for President's Day.

INITIAL ORDERS & CATCH UP ORDERS CANNOT BE RETURNED. Troops are responsible for counting and verifying the total number of cases. Unsold cookie boxes at a Booth Sale may be returned to the original cupboard they were picked up from no later than the Wednesday following the booth sale.

How the Cookie Crumbles

Girl Scout Cookie™ fans are especially eager to support Girl Scouts when they have a clear picture of where the money goes. Help them see how proceeds stay local, powering amazing year-round experiences for local members and preparing them for a lifetime of success. Use the table below for a guide.



- ◀ **18% Troop Proceeds**
In addition to the many council programmatic experiences funded by cookie earnings, troops earn \$0.70 per box sold.
- ◀ **32% Council Sponsored programs, events, training and other support**
- ◀ **15% Financial Aid**
- ◀ **9% Rewards and Incentives**
- ◀ **24% Cost of the Cookies**
- ◀ **2% Publications and Bad Debt**

Girl Scout Cookies are \$5 a box for all varieties.

Girls at Cadette level or older can opt out of rewards for \$.05 more. Girls will still receive patches earned.

Service Units receive \$.05 cents a box.

- ▶ If a SU has a 5% increase over the prior year they will receive \$.10 cents a box.
- ▶ If a SU has a 10% increase over the prior year they will receive \$.15 cents a box.

PGA \$ Per Box

PGA is the Total boxes sold by the troop divided by the number of registered Girl Scouts. The higher the PGA average, the more girls earn!

- ▶ 200+ Additional \$.05
- ▶ 300+ Additional \$.10

Stand-A-Bouts & Booth Sales

Booth Sales: February 4 - April 24

Booth Sales can be held outside of stores or other safe locations.

Set your table up with our delicious products. Make signs showing your troop goals. Remind customers that Girl Scout Cookies make great hostess, bus driver, and teacher gifts! Wrap a few boxes together with colorful ribbon for display and watch the sales soar!

Please note this aspect of the sale will be dependent on safety regulations from the CDC, state and local officials, as well as GSUSA. We will continue to monitor the situation and make adjustments as needed to ensure the safety of our girls and our community at large. Visit www.gssc.us/covid19 for up-to-date info.

Important Steps:

1. Find a location in your area to have your booth sale. If you are having trouble locating one, call your SU for help. Great locations include banks, supermarkets, and houses of worship.
2. Confirm the date, time & location with your Service Unit Cookie Manager.
3. [Reserve your Booth online](#) - Product must be picked up and returned to the same location.
4. Have fun! Sell, sell, sell!
5. Return any unsold product to the cupboard no later than the Wednesday following each Booth Sale.
6. After the booth sale has been entered into the system (about 1 week), be sure to go back to [eBudde](#) and assign the product sold to all of the girls that attended that day.



*Scan me to
reserve your
booth online.*

Special Booth Weekends

Host a booth sale during these weekends, sell 170+ boxes, and you'll earn the special patch(es).

► **February 4-6**
*Froze Your Cookies
Off Weekend*

► **February 18-20**
*National Cookie
Weekend*

► **March 18-20**
*Koalified Cookie
Seller Weekend*

► **April 22-24**
*Top Koality
Cookie Weekend*

Host a Stand-A-Bout in Front of Your Home!

For All Girl Scouts & Their Family—A great way to earn more rewards and rebates for Troop funds. *Please note this aspect of the sale will be dependent on safety regulations from the CDC, state and local officials, as well as GSUSA. Visit www.gssc.us/covid19 for up-to-date info.*

How to Participate:

1. [Make an appointment online](#) to request product pick up from the cupboard. You can hold products for 1 week.
2. Have Fun and Sell, Sell, Sell! - Decorate your stand to catch the eye of your friends, family, and passersby.
3. Return any unsold product to the cupboard no later than the Wednesday. To limit in-person interaction, you must pay for sold products [online here](#).
4. Council Staff will assign/credit sold product to your Girl Scout for rewards and patches.

Getting Started With Your Troop

Meet with Girls and Families! The Girl Scout Cookie Program is a team effort, and parents and caregivers play a major role. With the support, assistance, and encouragement of her family, there's no stopping a Girl Scout.

1. Hold a Cookie specific family meeting

- ▶ Hold a short family meeting so girls can tell their families about their goals and ask for assistance. At the meeting, adults can complete permission forms and sign up to help.
- ▶ Short on time? Make it a Virtual meeting. Host a Virtual Meeting and email.
- ▶ Parent/Caregiver Permission Forms to families. You'll find forms online at www.gssc.us/cookies.

2. Share your troop's goal & how you'll get there

- ▶ Open the conversation by outlining the goal or experience the girls are working toward. Talk about the decision-making process and share what the goal means to their girl.
- ▶ Outline the immediate and long-term benefits of the program: The 5 skills girls learn in the cookie program set them up for success in school, extracurriculars and beyond; helping parents and caregivers understand the big picture goes a long way in building the support you need. Explain how the cookie program gives girls an entrepreneurial edge.

3. Review Health and Safety Guidelines

- ▶ Before participating in any money-earning Girl Scout activity, it's super important for girls and adults to review the following materials:
 - Digital Marketing Tips for Cookie Entrepreneurs and Families (PDF): [English](#)
 - Supplemental Safety Tips for Online Marketing (PDF): [English](#)
 - Practical Tips for Parents (PDF): [English](#), [Español](#)
 - Safety Tips for Product Sales (PDF): [English](#)
- ▶ Want more help Getting Started? Check out [Volunteer Cookies Resources](#) at girlscouts.org, which includes Family Meeting Guides for each Girl Scout Level, Cookie Program Family Meeting Guides for Daisies, Brownies, Juniors, Cadettes, Seniors, and Ambassadors, and Cookie Family Connection Guide.

Cookie Entrepreneur Family Pin

The year-by-year Cookie Entrepreneur Family pin enables families to support their girls in learning the five skills and encourages girls to think like entrepreneurs. Encourage families to think about how they can support their girls as they climb toward their goals and earn the pin.



Purchase Pins and
New Cookie Badges at
girlscoutshop.com.
Scan QR to buy online ▶



Cookie Facts & Planning

The Girl Scout Cookie Program is a marathon, not a sprint. Follow us on social media and check your email regularly for videos. New this Year! Check out our Product Sales News, a bi-weekly newsletter that has in-time training and helpful hints to keep you organized and in the know.

Program at a Glance

December

- ▶ Take the Mandatory Training on gsLearn
- ▶ Attend your SU Cookie Manager Training and pick up your materials.
- ▶ Schedule your Family Meeting and hand out materials to girls.
- ▶ Attend the Council-led Virtual Cookie Kick-off on December 17 (*Will be recorded and posted on our website.*)
- ▶ December 18, Cookie Season Begins! Encourage your girls to set up their Digital Cookie storefronts and send emails to friends & family.

January

- ▶ GSUSA kicks off their Cookie Program Marketing in early January.
- ▶ Initial Sale Ends on January 26. Make sure all Digital orders have been accepted in Digital Cookie.
- ▶ January 27, Catch-up Order season begins.

February

- ▶ Product is Delivered to Service Units.
- ▶ Booth Sale & Stand-a-bout Season Begins.
- ▶ Catch-up Orders can be picked up at local cupboards starting February 7.

March

- ▶ Booth Sales & Stand-a-bouts Continue.
- ▶ Initial Sale ACH Pull starting March 7. Make sure you have deposited funds into your Troop Account.

April

- ▶ Continue to Deposit funds from Catch-up Orders & Booth sales.
- ▶ Cookie Program ends April 28.

May

- ▶ Allocate product to girls for Booth Sale transactions by May 13.
- ▶ ACH pull from Troop Bank Account occurs May 16.

Participation Options

Get ready for your Girl Scouts to make (cookie) boss moves this year! No matter how they take part in the Girl Scout Cookie Program, they'll grow their people skills, learn to set goals, make smart decisions, and so much more. Talk with them about which options they're excited to explore this year!

Participating in the cookie program powers Girl Scouts' adventures throughout the year as they learn key business skills to excel in future careers and in life. By participating in different sales methods, girls gain more skills, including goal setting, decision making, money management, people skills, and business ethics. Don't forget: adult supervision is required at all times. Troop proceeds are \$0.70 per box sold.

Type	Description	Delivery
Phone or Text Friends & Family	Is this your Girl Scout's first time running her own cookie business? Texting or phoning friends and family is a great way to help her feel comfortable connecting with cookie customers. And if your seasoned cookie boss's free time is limited—hello, school, sports, and extracurriculars!—this option has maximum flexibility.	Delivered by girls to customers Last Day: April 28
Online, Digital Cookie	Is your Girl Scout ready to take her digital marketing skills to the next level? With the Digital Cookie® platform, Girl Scouts can ship cookies straight to customers, accept orders for cookie donations, or have local customers schedule an in-person delivery. And she can reach her sales goals no matter what her schedule is like.	Shipped from vendor to customers Last Day: April 28
In-Person, Door-to-Door	They're the perfect way to hone her sales pitch! With door-to-door sales, Girl Scouts can stay local and sell in their neighborhoods—and use door hangers and business cards for customers who aren't home. They'll also grow their people skills by meeting new neighbors (with the necessary adult supervision, of course)	Delivered by girls to customers Last Day: April 28
In-Person, Booth Sale	This option has maximum customer interaction, teamwork, and all the fun! Troops or groups of Girl Scouts work together to market their cookies outside a preapproved location (like a grocery store, bank, mall, or even a drive-through booth in a parking lot) where they can practice their business skills with new customers. <i>Note: cookie booths must be coordinated by troop cookie managers and approved by SU cookie managers.</i>	Purchased directly from girls by customers February 4 - April 24
In-Person, Stand- A-Bout	Would your Girl Scout feel more comfortable on her own turf? Cookie stands, similar to lemonade stands, are set up in front of a residence on private property, where she'll market her cookies to customers in her neighborhood. They're a great way to ease more introverted girls into connecting with their communities. This can be fun for the whole family!	Purchased directly from girls by customers February 4 - April 24
Connecting with The Community	The possibilities are endless! Girl Scouts team up with their parents/caregivers to sell cookies to their employees and coworkers, at places of worship, and at community groups. They could prepare a corporate pitch to sell cookies in bulk to car dealerships, real estate agents, or financial institutions. When these budding entrepreneurs secure a large sale, they get a taste of sweet success!	Delivered by girls to customers Last Day: April 28

Resources

Digital Tools That help her Climb higher!

Girls can take the Girl Scout Cookie™ program to new heights online by using these digital tools.

Digital Cookie®

Girls can customize how they learn and earn, using technology in new and engaging ways—all while honing digital marketing skills as they earn one of the new Cookie Business badges

- ▶ Updated for enhanced integration with eBudde,® eBudde now offers volunteers and families even better visibility into important information about cookie orders.



Built by Me Cookie Planner

Create a custom plan for the cookie season — online, in just minutes! Choose from a menu of options that fit your group's interests and schedules. It's as simple as taking a short survey.



Social Media Toolkit & Virtual Booth Sales

Use the images in our Social Media Toolkit to bring your sale to the next level. Girls can learn heighten their marketing skills and reach more customers and parents & caregivers have access to tools to help them succeed. Virtual backgrounds, images, and post recommendations and info on safety.

- ▶ [Social Media Toolkit](#)
- ▶ [Virtual Booth Sale Guide](#)
- ▶ [Little Brownie Baker's Social Resources](#)

Check out [GSUSA's Cookie Resources for Troop Leaders and Volunteers](#)

In-Person Resources

If your troop is planning in-person cookie sales, there are lots of ways girls can creatively rise to the occasion! Whether they run a traditional, drive-thru or pop-up booth, girls will have fun making signs—and gain valuable experience managing money and talking to customers.

Help girls plan their in-person events with these action steps:

- ▶ Early on, determine what type of booth girls would like to host, using input from your council and following local safety guidelines.
- ▶ Discuss with girls how transactions with customers will be handled safely.
- ▶ Hold a booth planning meeting, in person or virtually, so girls can divide roles, design their booths and create signage to attract customers.
- ▶ Spread the word about your upcoming event on social media with friends & family.

See page 7 for Booth Sale & Stand-A-Bout Info.

Check out [Little Brownie Baker's In-Person Booth Guide](#).

Cookie Program Vocabulary

- **ACH** - Automated Clearing House is the banking system that allows GSSC to direct deposit rebates into the troop account.
- **Allocating** - Assigning the product to Girl Scouts from catch up orders and booth sales in the eBudde system.
- **Booth Locator** - Visit girlscoutcookies.org & type in your zip code to locate a cookie booth near you.
- **Cookie Booth** - A stationary sale of Girl Scout cookies at a public location.
- **Cookie Captain** - New program offered to top selling Cadettes, Seniors, and Ambassadors where they mentor younger girls on the cookie program.
- **Cookie Cupboard** - Local sites where additional inventory is stored and where troops can pick up additional cookies located in Commack, Bayport & Riverhead.
- **Cookie Planner** - New online tool from Little Brownie Bakers to help volunteers plan their cookie season. Visit www.cookieplanner.littlebrowniebakers.com to learn more.
- **Cookie Rookie Training** - Training held for new or returning Troop Cookie Chairs on how to have a successful cookie season. Check www.gssc.us/cookies for training dates and times.
- **Cupboard Receipt** - This is a 4-part carbon copy receipt that must be signed any time a troop picks up additional cookies from a cupboard. Make sure you keep one copy of the receipt for your records. Troops are responsible for ALL additional cases of cookies taken from a cupboard during the sale. All payments must be made within 2 weeks from the pickup.
- **Digital Order Card (DOC)** - This year, girls will be able to sell cookies online using the Digital Order Card. Girls create a custom website and send out a link to their site via email to potential customers. Customers can order cookies and have them shipped to them, girl delivered or choose to donate the cookies to our Operation:Cookie Program.
- **eBudde** - Bakery website used by Troop Cookie Managers to order cookies, track troop/girl sales, record troop finances, and calculate, order and submit rewards.
- **Initial Cookie Sale** - Portion of the sale that takes place prior to February 3. There are special rewards given for this part of the sale.
- **Little Brownie Bakers (LBB)** - Little Brownie Bakers is our bakery partner for the cookie sale. They supply our council with cookies and have great resources to help girls and volunteers to be successful in the cookie sale. Visit www.littlebrowniebakers.com for information, resources, and more!
- **Operation:Cookie/Gift of Caring** - In this council-wide project, customers can purchase virtual packages of cookies that GSSC will deliver to the military or our Hometown Heroes. The girls collect the money but do not physically take possession of the cookies.
- **Service Unit Cookie Manager (SUCM)** - Volunteer mentor for troops and individual girl members in an assigned service unit.
- **Stand-a-bout** - Having trouble locating a place to hold a booth sale. Host a stand-a-bout right out in front of your house just like a lemonade stand!
- **Troop Cookie Manager (TCM)** - Volunteer manager responsible for monitoring the cookie sale for a single troop.
- **Troop Receipt Books** - Each troop is given a pocket-sized receipt book to be used when collecting any form of payment from girls & their families. They may also be used at booth sales to keep track of money.

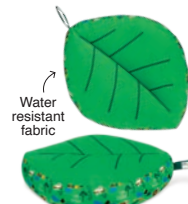
Patches & Rewards

**All rewards are cumulative
up to 399 Boxes**



[Watch Our Girl Scout Cookie Reward Unboxing Video](#)

Girl Initial Order Rewards



COOKIE ALL-STAR REWARDS

Cookie All-Stars who sell 500+ boxes will be invited to a GSSC Celebration.



Digital Order Card Rewards



Koala Bracelet
75+ pkgs



Operation Cookie Rewards



Gift of Caring Patch
25+ pkgs



Troop Reward



Troops who sell 2000+ pkgs will receive a Climb with Courage T-shirt (1 per registered girl + 2 adults)

Crossover Patch

Earn a Girl Scout Cookie Crossover personalized patch. Here's how!

- Create your avatar in the Fall
- Send 18 emails in the Fall
- Sell 150 packages of cookies in the 2022 Girl Scout Cookie Program.

Scan code for access to the 2022 rewards unboxing video.



Patch Rockers

Earn all 4 to create a tree.



Council reserves the right to replace an item of equal or lesser value.

Girl Scout Cookies By The Carload

Use this guide to approximate how many cases of cookies will fit in your vehicle. The amounts assume the car will be empty except for the driver and uses all space except the driver's seat. *Safety Note: Avoid carrying cookie cases and children in the passenger area of a vehicle at the same time.*

Car Type	# of cases
Compact car	23
Hatchback car	30
Mid-size sedan	35
Sport utility vehicle	60
Station wagon	75
Minivan (seats in)	75
Pick-up truck (full bed)	100
Cargo van (seats in)	200