



## East/West Industries Patch Program Requirements



**It takes a lot to design and manufacture products that save aircrew lives. It takes experience... expertise... and a personal commitment to doing the right thing.**

East/West Industries is a small woman-owned business distinguished by technical excellence and best value products, built on a foundation of hard work, integrity, and a very personal commitment to doing the right thing for our aerospace customers, because “saving aircrew lives is our first concern.”

These values were embodied and instilled by founders Dom and Mary Spinosa, and nearly 50 years later, their guiding principles are alive and well under the leadership of President Teresa Ferraro and Vice President of Business Development Joe Spinosa and dozens of talented team members. From humble beginnings manufacturing connectors, East/West today is globally recognized for our expertise designing and manufacturing aircraft seats and other products critical to crew safety and survival. We’ve become the trusted provider of choice for the industry’s most progressive new aircraft and a go-to small prime partner for customers in need of a fully capable problem solver willing to jump in and get the job done.

*We have what it takes. We do what it takes. Whatever it takes.*

To earn the East/West Industries patch, please visit [www.eastwestindustries.com](http://www.eastwestindustries.com) and **complete 2 out of 6 requirements below:**

- 1. Life Savers** The tagline for East/West Industries is *Saving Aircrew Lives is our First Concern*. How does East/West Industries accomplish that? What products do they produce to support that slogan? Research at least two of the products that are manufactured at East/West. What design elements do they contain to keep aircrew members safe?
- 2. Girl Power** East/West Industries has a Woman Owned Small Business (WOSB) Certification and Women’s Business Enterprise National Council (WBENC). What does that certification mean? Why is it important to have? What is the path that led President Teresa Ferraro to this career and industry?
- 3. Valuing Our Veterans** East/West Industries is very proud to support veterans. Read the article and watch the video located at <http://abc7ny.com/1601166/>. How do they support veterans? How do they differ from other companies? Why would working for East/West Industries be even more fulfilling for a veteran?
- 4. Community Commitment** East/West Industries was recently honored with the Business Commitment Award from the Long Island Business Development Council. What does that mean? Why is it significant for our community?
- 5. Seeing is Believing** Schedule a tour of East/West Industries to get a preview of their incredible facility and see the amazing work they do to support and protect aircrew lives. To schedule a tour, please contact [hr@eastwestindustries.com](mailto:hr@eastwestindustries.com).
- 6. Full Service Center** East/West Industries provides a comprehensive support experience and offers a variety of career opportunities and services. Below is a list of just some of the services provided at East/West. Research at least two of the items listed. What does providing this service entail? Why is it important? What type of education and training does it require?
  - a. Military Sewing
  - b. Design Engineer
  - c. Human Resources
  - d. Mechanical Assembly
  - e. 3D Printing